RENAISSANCE

THE STUNNING ECONOMIC IMPACT OF LOUISIANA'S NEW INDUSTRIAL REVOLUTION



Fueling Our Economic Growth With Natural Gas



Nature's Gifts to Louisiana:

Dead Dinosaurs

Land, plenty of land People, hard-working people Arteries of Commerce to the World





Discovery of Oil – The Granddaddy of Them All

Salt Domes – Underground Treasure Troves

Sulfur/Sulfuric Acid – World Leader

Oil Refining in Baton Rouge – And So It Begins



Infrastructure Development – Synergism

Putting the Lead In: Tetraethyl Lead

High Octane Gasoline and the Battle of Britain

Synthetic Rubber – Fighting the War in LA



Lubricating Oils – Close to the Gulf but...

Chlorine – Battery Magic

Henry Kaiser: Find a Need and Fill It – Aluminum

Ethylene – Building Block of an Industry

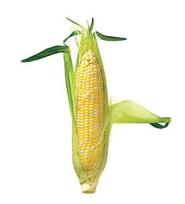


Right to Profit State –McKeithen Trots the Globe

Downstream Opportunities – Beaucoup

Synthesis Gas – Ammonia, Methanol, Hydrogen

Fertilizers – To feed the World

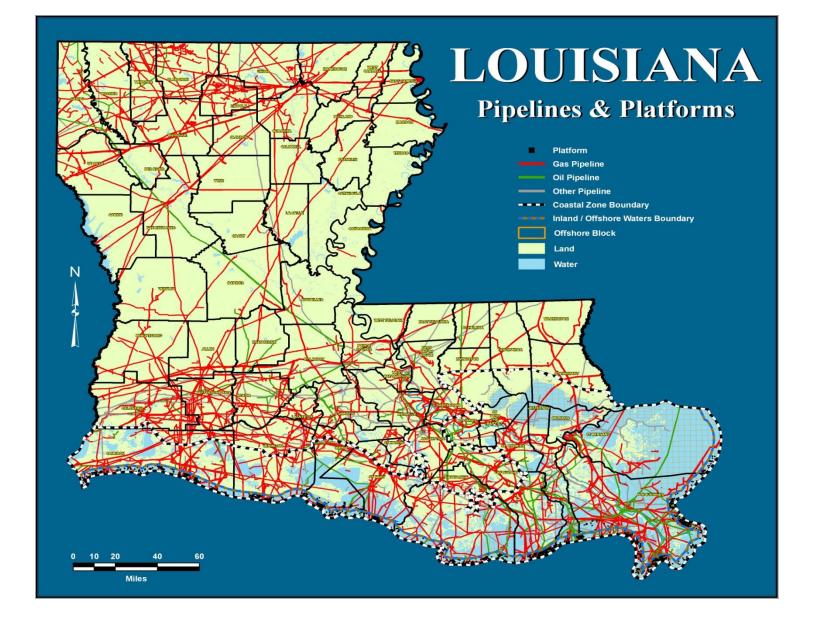


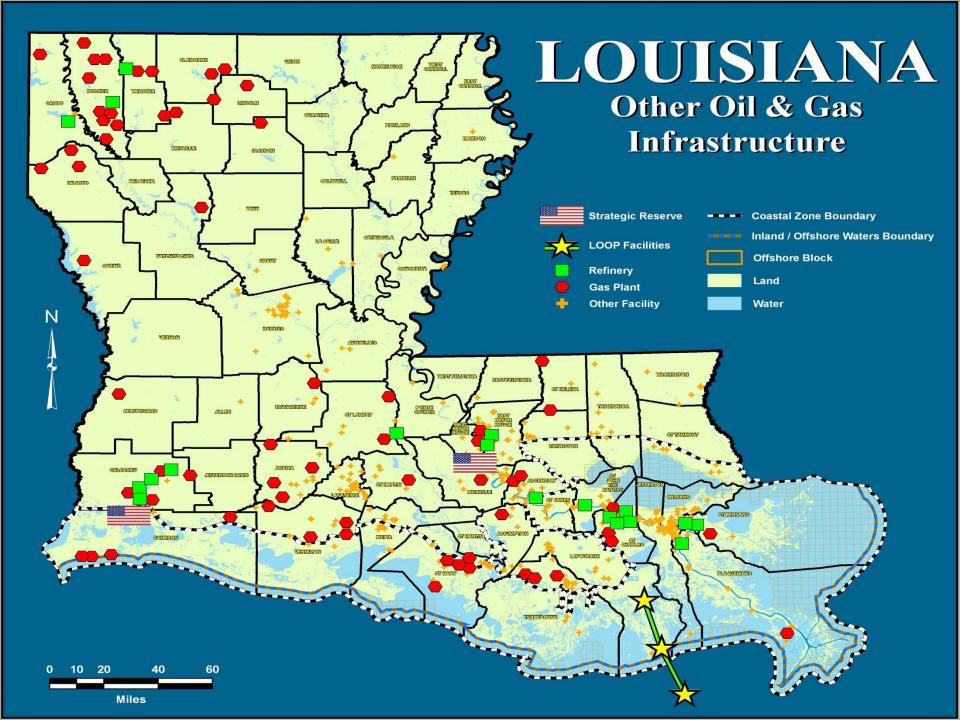
Plastics. Plastics! The *Graduate* Was Right!

Pulp and Paper – Money Grows on Trees

Specialty Chemicals – Insecticides, Herbicides, Refrigerants, More



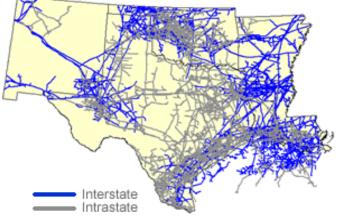


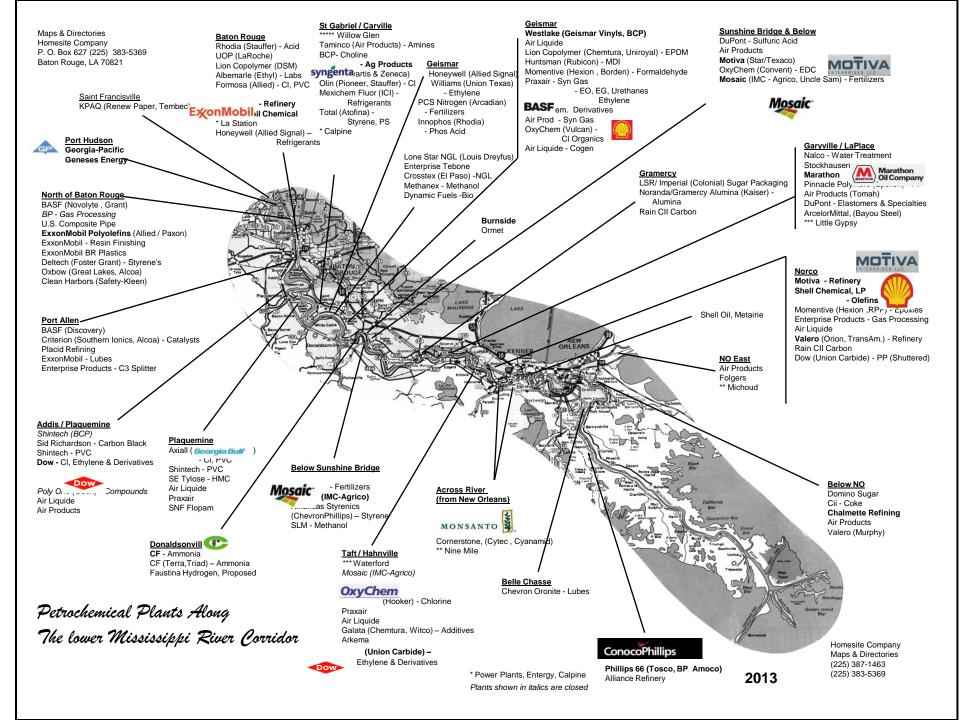


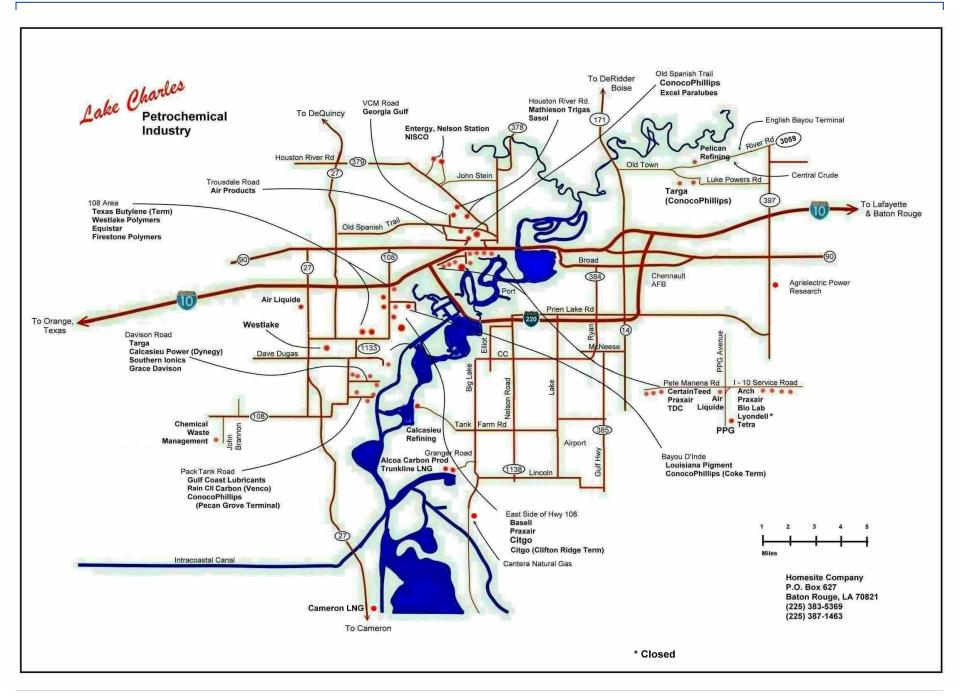
Pipelines

• 87,764 miles of pipeline in onshore Louisiana

- **37,000** miles of active and proposed pipelines in offshore Louisiana
- **124,764** miles of pipeline--- enough to circle the Earth five times.



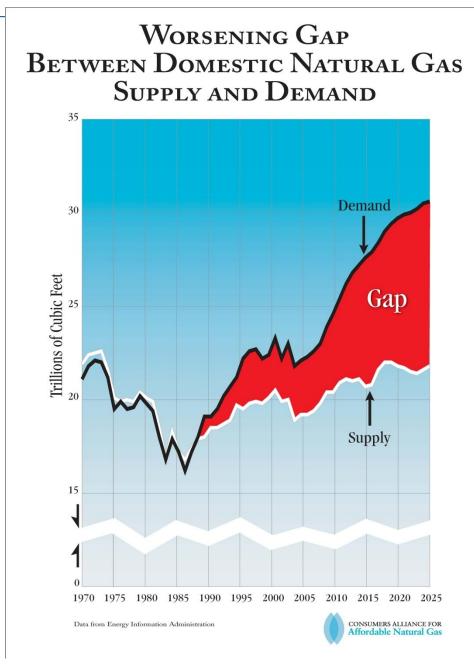




Global Natural Gas Costs – 2nd Quarter 2008 (\$US per million BTUs)



Note: Prices generally reflect domestic wellhead/hub prices or imported prices via pipeline. Some nations (e.g., Japan and Korea) import LNG. Thus, the higher prices . Other nations import LNG but these prices aren't generally reflected in the above.



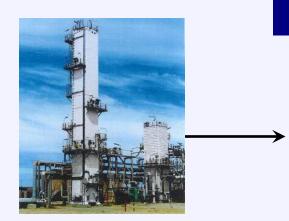
Center for Energy Studies



Exploration and Production World natural gas reserves are abundant,

estimated at a the volume of Much of this ga because it is from co





Liquefaction: Gas from the production field comes to the liquefaction plant. Contaminants are removed and the gas is cooled to a temperature of -256°F. By liquefying the gas, its volume is reduced by a factor of 600.

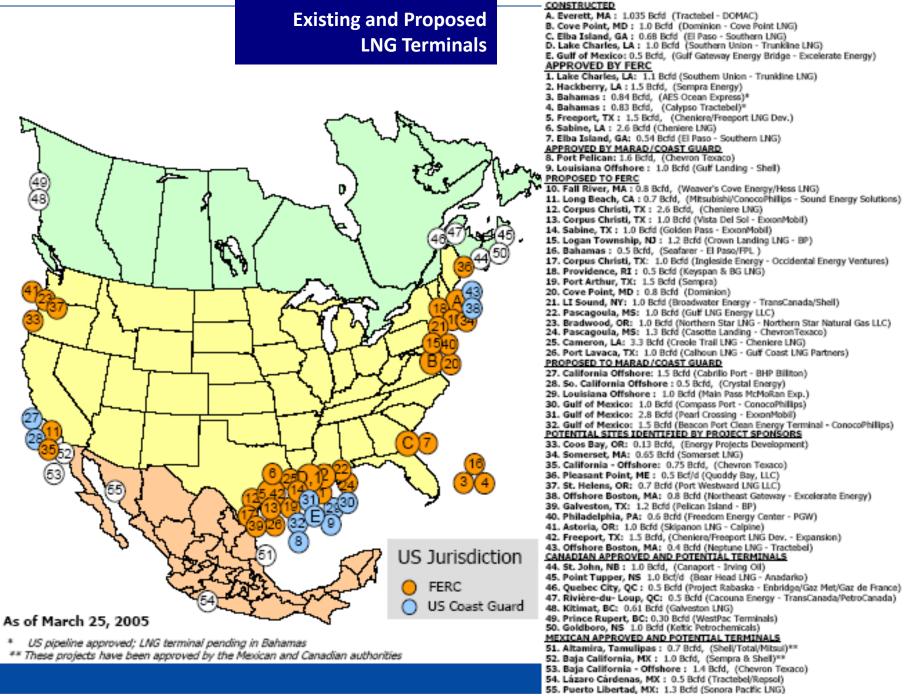
LNG Schematic Production to End-User



Storage: LNG is stored in doublewalled, insulated tanks at atmospheric pressure. These tanks are designed to prevent any leaks. There is also a dike around the wall that is capable of containing the entire volume of the tank in the unlikely event of a spill.

Shipping: The typical LNG carrier can transport125,000 to 138,000 cubic meters of LNG, which will provide about 2.6 to 2.8 bcf of natural gas. The typical carrier measures 900 feet in length, 140 feet in width and 36 feet in water draft, and costs about \$160 million.

Regasification and Delivery: LNG is pumped from the ship to insulated storage tanks at a specially designed terminal. It is then fed into a regasification plant to return the LNG to a gaseous state. The LNG is warmed by passing it through heated pipes and various terminal components. The vaporized gas is then regulated for pressure and enters the pipeline system to be transported to end users.



Source: Federal Energy Regulatory Commission

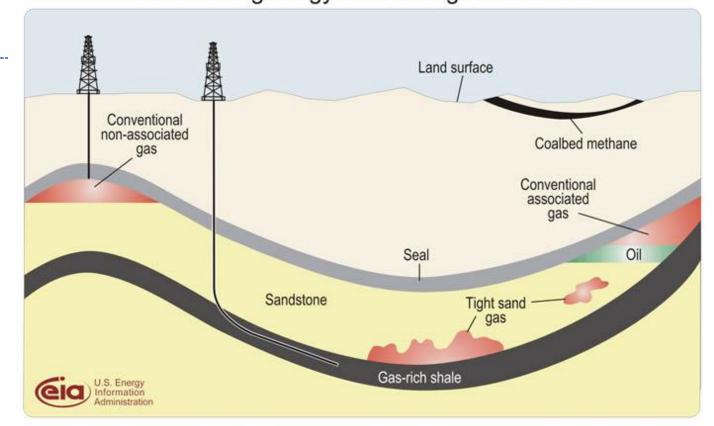
LSU Center for Energy Studies

Section 4.2: Resource Overview

What are Unconventional Resources?

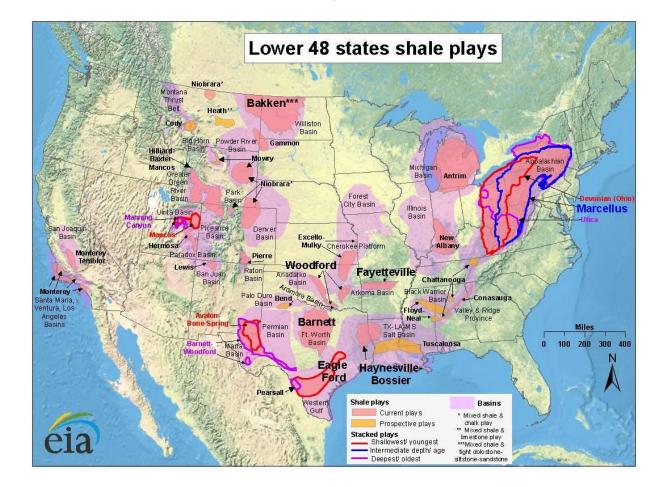
Unconventional natural gas resources are being developed primarily in resource-rich shales located throughout the U.S.

These wells are drilled differently (horizontally) and into a different type of resource (shale) than traditional vertical wells.



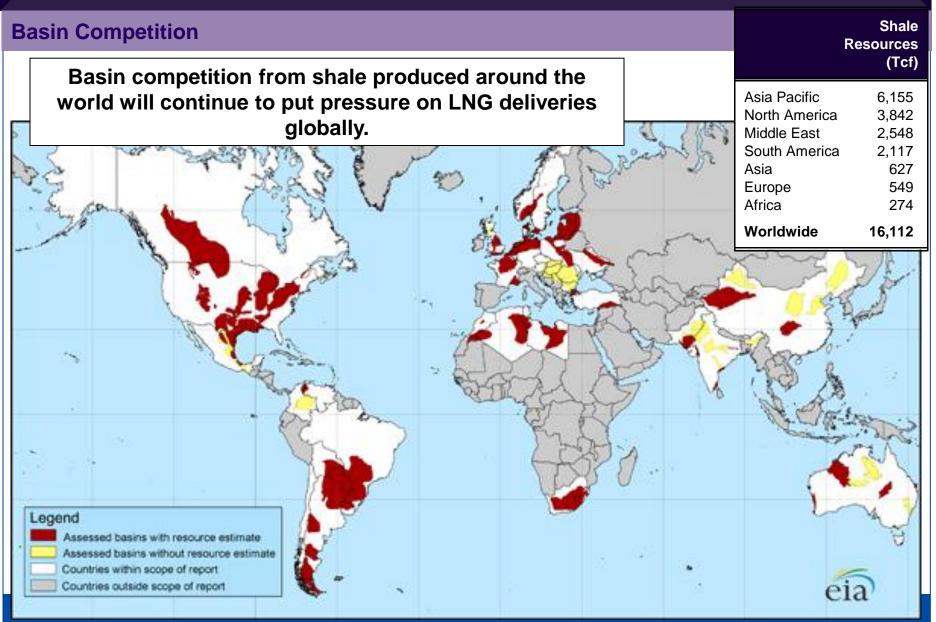
Schematic geology of natural gas resources

Lower 48 States Shale Plays



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Natural Gas Uses

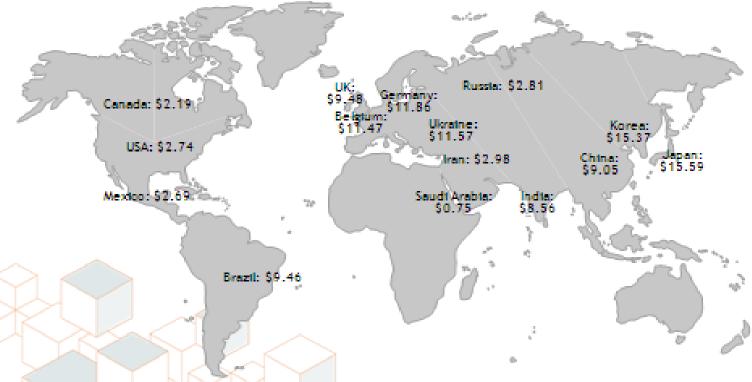


Source: Energy Information Administration, U.S. Department of Energy

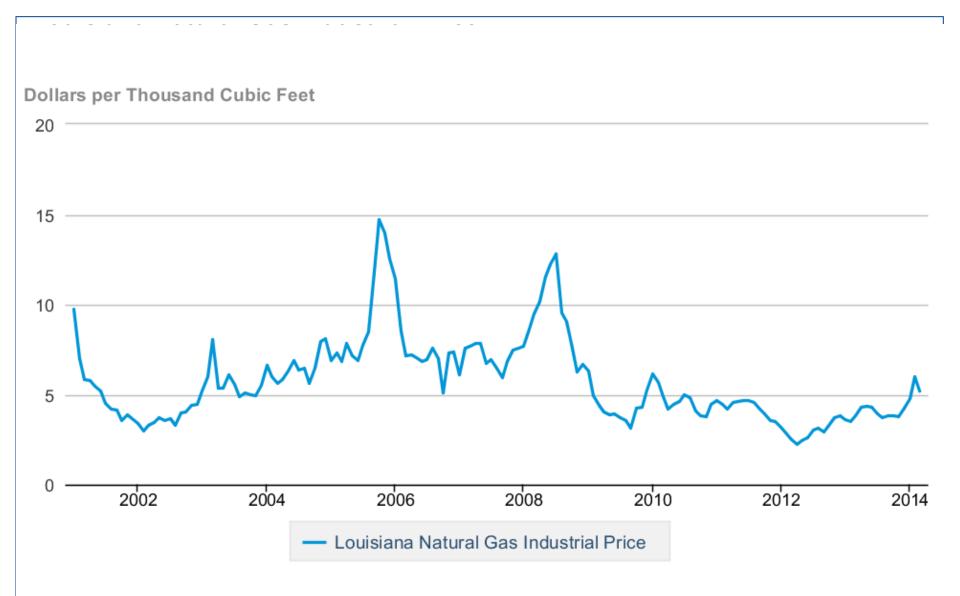
© LSU Center for Energy Studies

Global Natural Gas Costs: 2012

(\$US per million BTUs)



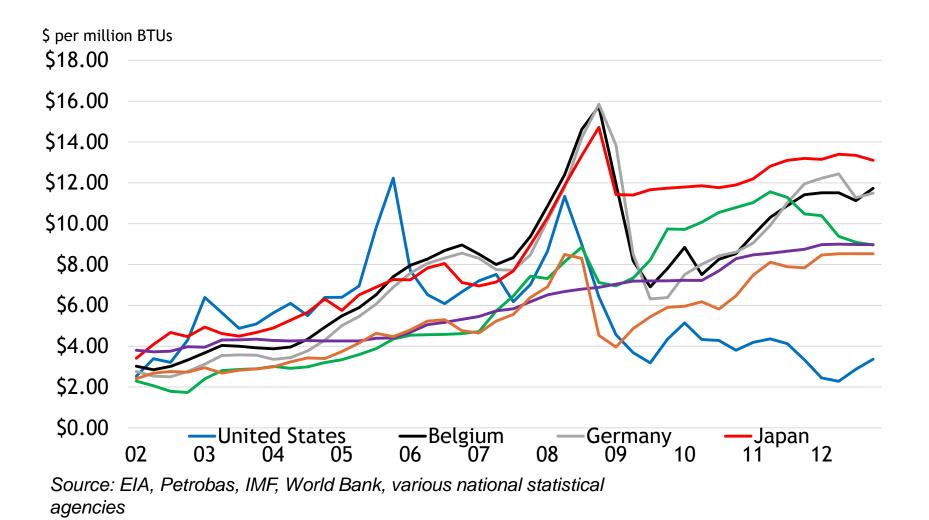
Note: Prices generally reflect domestic wellhead hub prices of inported prices via globeline. Some nations (e.g., Japan and Korea) import LNS. Thus, the higher prices. Other nations import LNS if it's a minor chang of demand but these prices aren't generally reflected in the above.

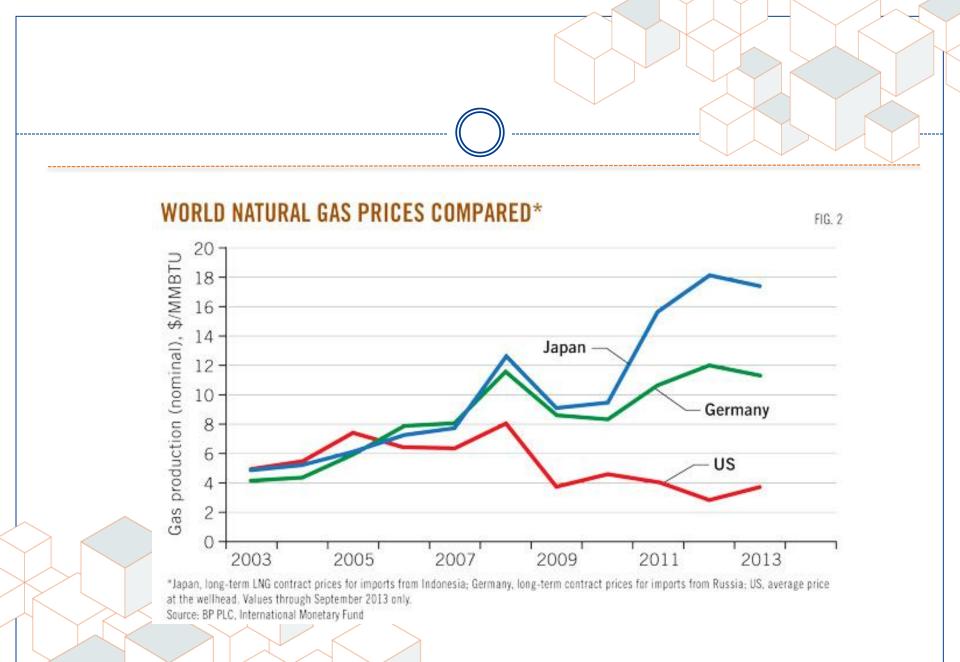


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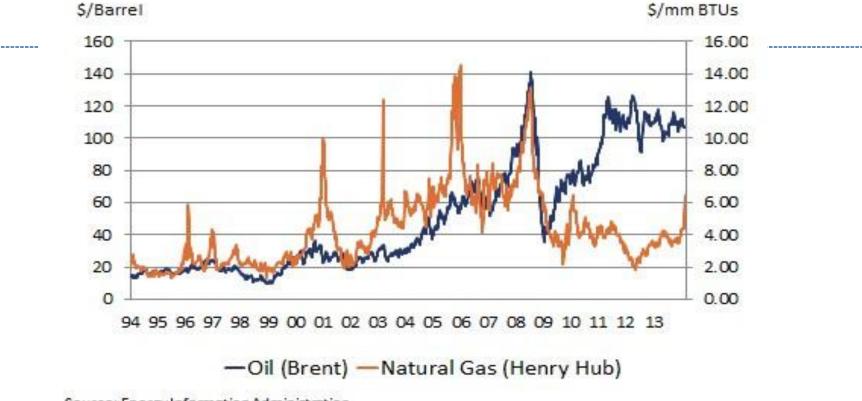
Source: U.S. Energy Information Administration

Global Natural Gas Price Trends





Oil and Natural Gas Prices



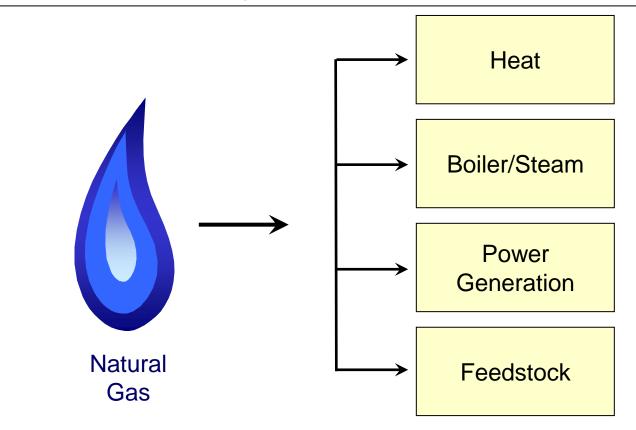
Source: Energy Information Administration

YEAR	LCIA Members Cos.	LCA Member Cos. Employment	Special notations
1991	481	32,474	1991 First Full Year of LCIA
1992	565	32,253	
1993	695	34,028	
1994	725	34,030	
1995	856	33,684	
1996	812	32,990	
1997	906	33,239	
1998	940	33,755	
1999	984	34,324	1999 LCIA Maximum Members/LCA Cos. Maximum Employees
2000	821	32,983	
2001	740	32,682	
2002	715	30,983	
2003	676	29,689	
2004	693	27,700	
2005	676	27,211	
2006	614	25,992	
2007	565	26,279	
2008	542	26,323	
2009	540	24,113	2009 LCIA Minimum Members/LCA Cos. Minimum Employees
2010	560	24,598	
2011	588	25,651	
2012	635	27,242	
2013	694	27,603	
2014		28,067	

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Industrial Natural Gas Usage

Louisiana's chemical industry, in particular, uses natural gas in a range of applications that include the generation of heat, steam, and power. Feedstock uses are equally important and are the building blocks of modern petrochemical manufacturing.

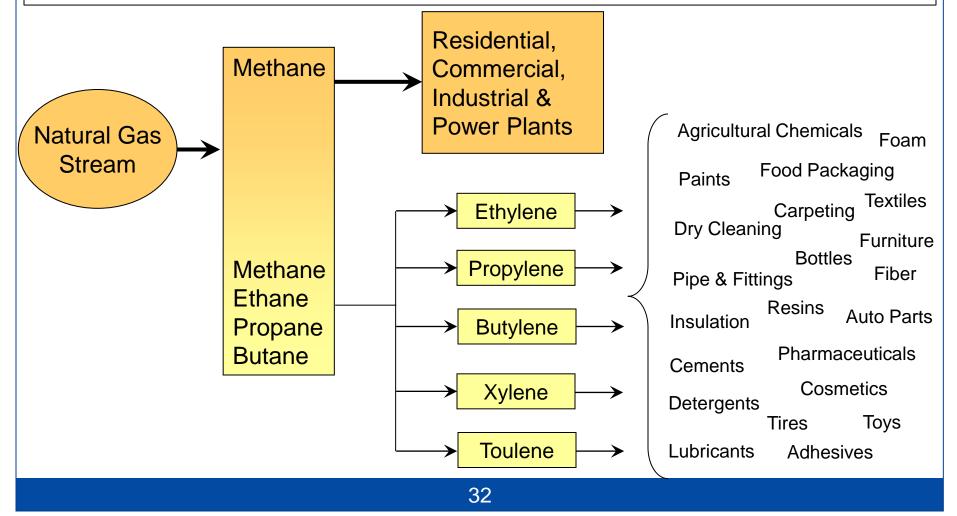


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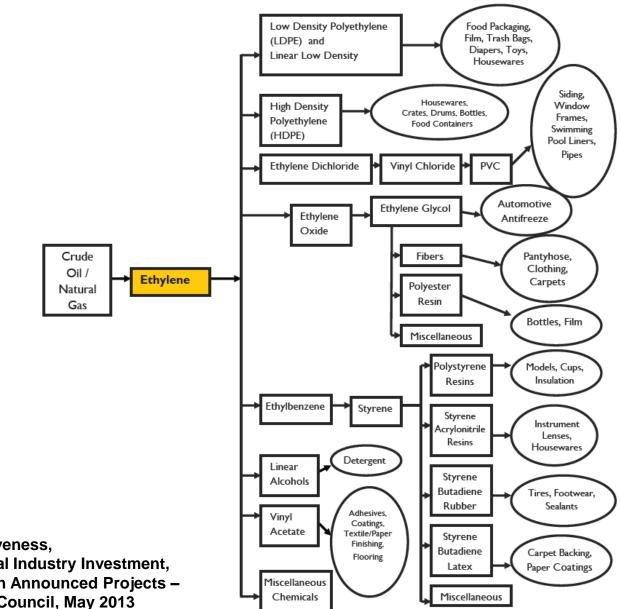
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Components of Natural Gas

Natural gas and natural gas liquids, as chemical manufacturing feedstocks, are used to create a variety of products or inputs used to create a variety of products.



Ethylene



Shale gas, Competitiveness, and New US Chemical Industry Investment, An Analysis Based On Announced Projects – American Chemistry Council, May 2013

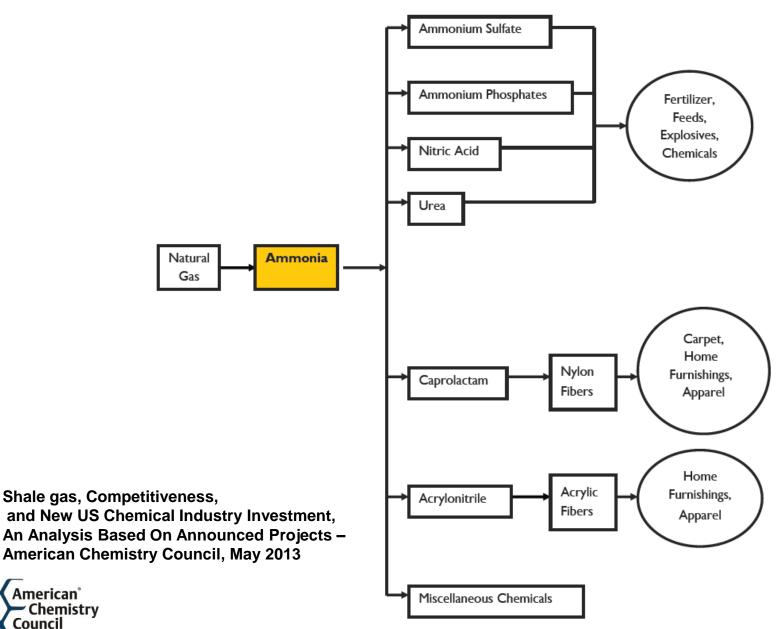
American[°] Chemistry Council

Appendix 4: Simplified Chemical Value Chains

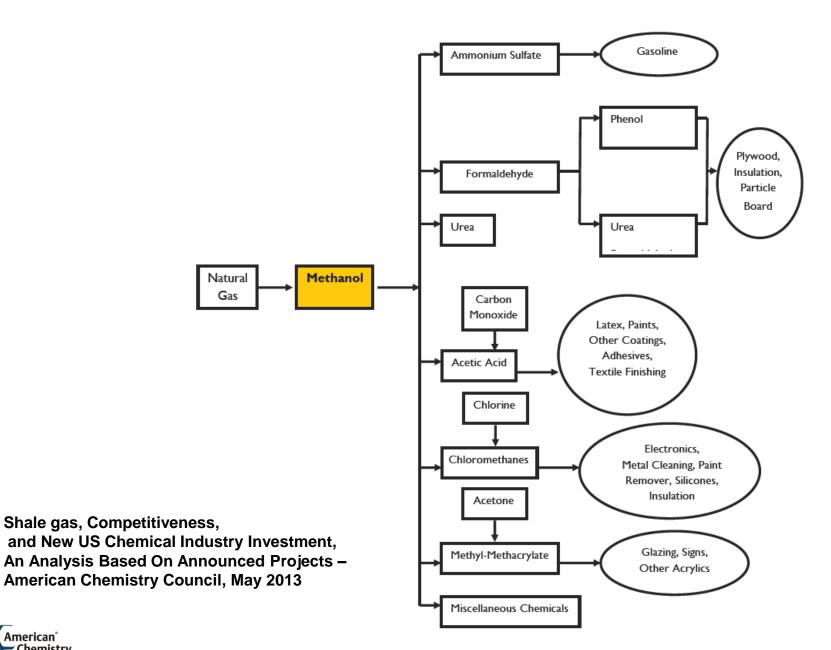
Ammonia

American®

Chemistry Council



Methanol

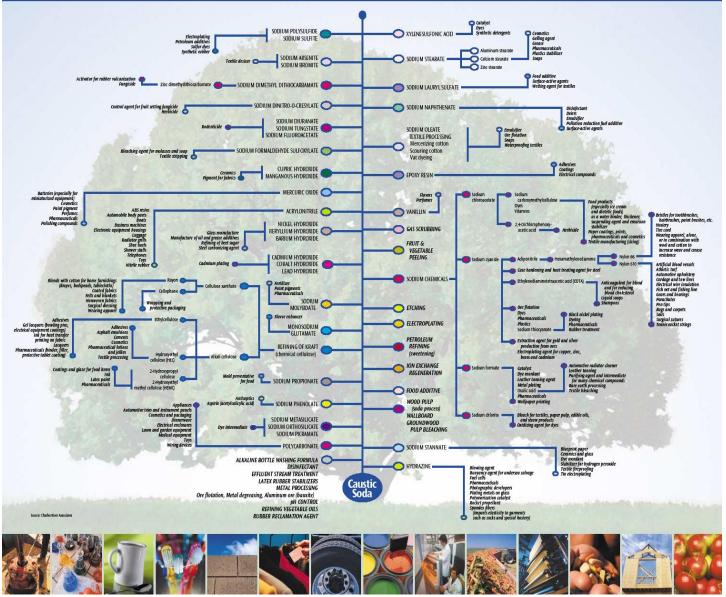


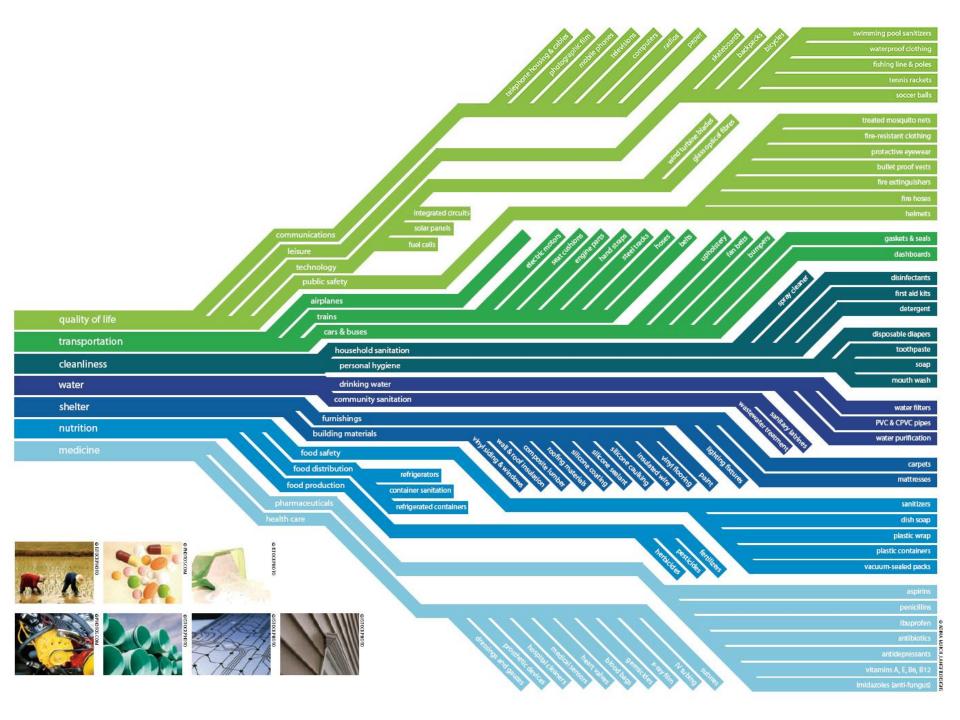


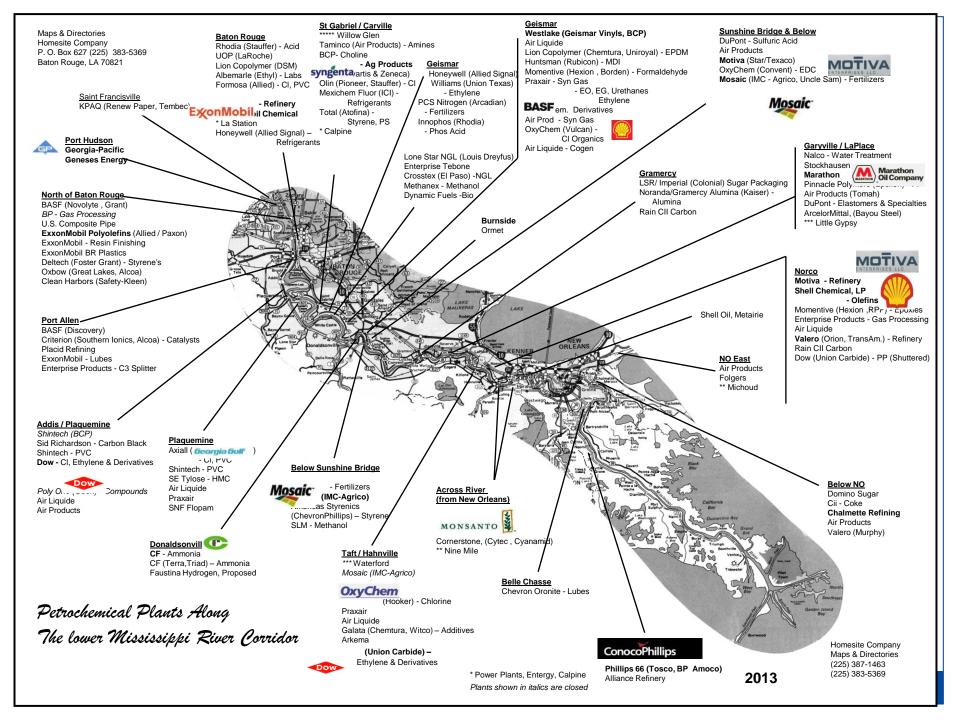
Products of the Chlorine Tree Choine is one of the most abundant naturally occurring chemical elements. It also plays an important and significant role in the manufacture of thousands of products we depend on every day.

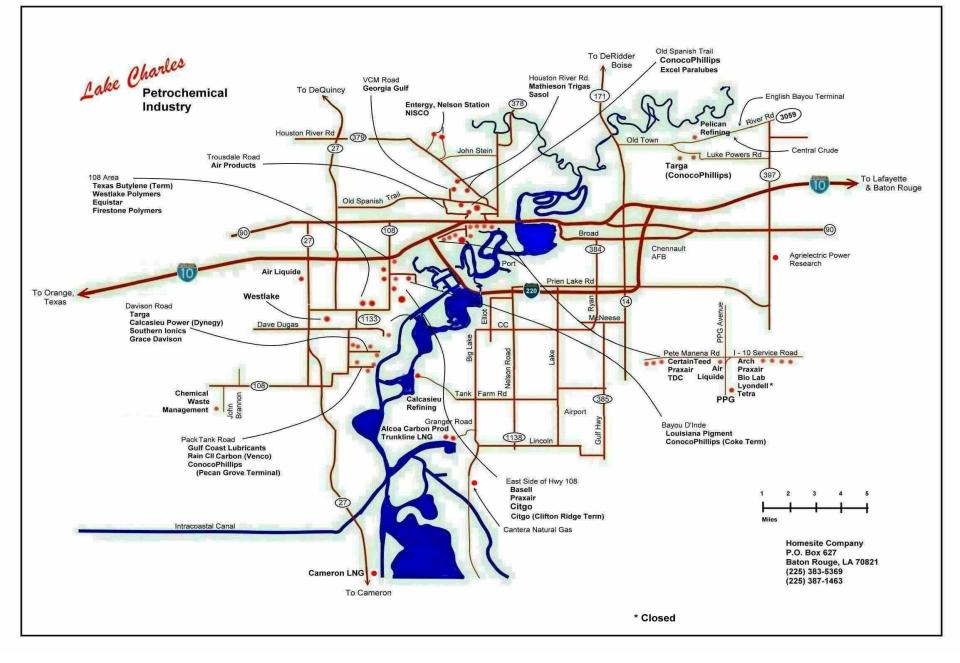
Coatings for aluminum cans Household glue for metals, glass, and ceramics Matrix for stained glass windows PC boards, composites Adhesive and bonding agent base for synthetic turf Automobile vinyl tops, upholstery Handbags, wallets Inflatable boats and water floats ABS Plastics – telephones Acrylic fibers – blankets, carpets, fabrics Boats Bedding – pillows, mattress covers, sheets, blankets, bed spreads, towels Magnetic recording tape Magnetic recording tape Mattress covers Medical blood bags, IV bags and tubing and floor mats Baby bibs, crib bumper pads, and Boat hulls and automotive parts Coats and jackets Housing for tools, machinery, business machines, radios, tape players, cameras and household appliances Hou Surface coatings on household appliances Saby bibs, crib bumper paas, and baby strollers Bicycle seats and handle bar grips Card tables and chairs Cases for cosmetics, cameras, bine under atte Pipes Plumbing fittings Plumbing fittings Raincoals, rainsuits and umbrella stine material Draperies and curtains **Crop protection chemicals** Pharmaceuticals Fire hose jackets Luggage Nitrile rubbe Permanent wave solutions and hair care products Jeans and tee shirts Ghverine DRINKING WATER DISINFECTION Costs for Costnetics, conterns, binoculars, etc. Containers for paper Containers for food products, costs bill the state of the state cost of the state of the state of the state for the state of the state of the state Electrical insulation Roofing material School and office supplies Packaging Pants and shorts Reinforcement for rubber hose shower stalls WASTE AND SEWAGE TREATMENT Polymer ion exchange resin Water treatment Seat covering Wet strength resing Polymers = Synthetic caffeine Shirts Thickeners, food additive shoes Siding, gutters, and gutter leaf guards Solar reflective film Swimming pool liner and covers Textile coatings METHYL CHLOROACETATE Sweaters Tablecloths Vinyl stabi Epichlorohydrin 🖝 ALLYL CHLORIDE 🧃 CHLOROACETIC ACID Additives for oil. Tents and awnings Electrical insulation Exercise equipment pad coverings Fences, decks, trellises Film and sheeting Hoor coverings, molding strips Garden hoses Golf bags detergents Paper chemicals Textile fabrics (often combined with wool and Wallo Wallpaper Watch straps, belts Window and door frames other fibers such as knits, terry, denim, velour, chenille, seersucker and poplin) Tire fabric and seat belts Silvering mirrors ETHYLENE O Ethylenediamines STANNOUS CHLORIDE DICHLOPIDE Upholstery (sofas and chairs) Crop protection chemicals Fire retarding agents Gasoline additives Hydraulic fluids crop protection CHLOROPHENOLS Polyester 🔿 Vidento VINYL CHLORIDE POLY VINYLCHLORIDE (PVC/Vinvl) Ethylene glycol 🤇 Antifreeze 😋 PHOSPHORUS TRICHLORIDE Acrylonitrile 🧲 Ethylene oxide ETHYLENE CHLOROHYDRIN PHOSPHORUS PENTACHLORIDE tor manufacture Artificial turf 🤘 PHOSPHORUS OXYCHLORIDE Automotive upholstery Bristles for toothbrushes, hairbrushes, FERRIC CHLORIDE paintbrushes, carpets and rugs Cordage, towlines and rope Fishing boots, nets and line TETRACHLOROPHTHALIC Etching and engraving Flame retardant for plastics High grade lubrication oils Vinyl ether Paints, varnishes and lacquers ANHYDRIDE **Pharmaceuticals** Bandages Photography Printed circuitry Flotation vests for boating Furniture fabrics Crop protection ch DICHLOROETHYL ETHER Dyes TRICHLOROACETALDEHYDE Erasers Oil additives Liniments and pharmaceuticals Gears and bearings Guitar strings METHYLENE CHLORIDE Adhesive Pacemaker batteries Photographic chemicals Purifying sugar juices Aerosols Jogging shoes and sneakers Dental cements and dentifrices Cosmetic Parachutes SULFUR DICHLORIDE Paint removers Crop protection chemicals Pen tips Deodorant preparations Soldering fluxes Photographic chemicals Plastic processing SULFUR MONOCHLORIDE ZINC CHLORIDE Dyes Initiators for plastics Sails Sleeping bags and camping equipment Surgical sutures Tarpaulins, canopies and awnings THIONYL CHLORIDE Perfume base SULFURYL CHLORIDE BENZOYI CHLORIDE Detergents for automatic dishwashers Stabilizers for plastics Tennis racquet strings Household and commercial bleaches Sanitizers for swimming pools CHLOROTOLUENES Tents RENZOTRICHI ORIDE Tire cord Wearing apparel – shirts, blouses, lingerie, hosiery, jackets and swim wear Window screens Scouring nowder CHLORINATED ISOCYANURATES PARACHLOROBENZOTRIFLUORIDE Computer compo Electronic parts Pipe and sheets 🗘 Coatings DICHLOROPHENYL SULFONE -O Polysulfone er tool housing Inks Rocket components Nylon BAdiponitrile BADIPONITANE Wire insulation Time release phan C ETHYL CHLORIDE C Ethylcellulose Water treatment SODILIM HYPOCHLORITE Bleaching pulp, paper and textiles Semi-conductors ant for swimming pools Household bleach Chlorosilanes Methylcellulose - Thickening agent for foods and non-foods METHYL CHLORIDE Bristles for brushes Pulp and paper Silicones Pharmaceuticals Fibers ALUMINIUM Cosmetics Water purification Latex coatings Multiwall paper bags CHLORIDE Encapsulation of electronic parts Medical devices used within the body 1.1.1 TRICHLORETHANE O Intermediates Pharmaceuticals Packagings for food products (meats and poultry CHLOROFORM **Pharmaceuticals** Pipe and fittings for hot con Algaecide Bactericide Polishes, waxes CARBON TETRACHLORIDE Seat con Catalyst Surgical membranes VINYLIDENE CHLORIDE Unholsten Deodorant Various home use caulking and sealing compounds Water repellent coatings Corrosion resistant paint Disinfectant for swimming pools Portable water purification Electrical components CALCIUM HYPOCHLORITE Pigment Semiconductors CHLOROPRENE Neoprene Automotive components and electrical Synthetic semst TITANIUM DIOXIDE Abrasive wheels Carpet backing Oil resistant au Seat cushions Bullet proof glass Compact discs Containers Adhesives Auto bumpers and fenders Brush bristles Containers Containers Household appliance housings Windows on buses, trains, subways, wirreaft, buildings PERCHLOROFTHYLENE Leather finishing Shoe soles TRICHLOROFTHYLENE Circuit boards Wire coating Foam cushions/mattresses Paper deinke Paints and varnishes Crop protection chemical Pigments Refrigerants Solvents PHOSGENE Polycarbonate Sealants and caulking agents Degreaser Drain cleaners Shoe uppers and heels Pulp and paper bleaching Pool disinfectants CHLORINE DIOXIDE Spandex fibers (exceptional elasticity -Dry cleaning Spot remover PROPYLENE used in socks, belts and stretch bands) Brewing Corn syrup Gelatin nufacture Propylene oxide -Polyurethane Water treatment CHLOROHYDRIN Transformer fluid Propylene glycols Antifreeze and coolant Lubricants Metal working fluids Plastics Rubber HYDROCHLORIC ACID HYDRAZINE Brake fluids Cleansing creams Monosodium Clut Hydroxypropylacrylate - Coatings Food processing Sugar refi Blowing agent Buoyancy agent for undersea salvage Fuel cells Coatings Cosmetics Cl₂ Flectronic silicone Desulfurization agent for petroleum Polypropylene glycols Crop protection chemicals Alloys Photoflash bulbs Pyrotechnics Silicone resins and elastome Production of alkyl chlorides 6000 Propylene glycol ethers Flavoring extracts Food additives Lotions/creams Brake fluids Pharmaceuticals Photographic developers Plating metals on glass Polymerization catellast Cleaners Coatings Intermediates Mining chemic Paint Oil well acidifying ropanolamines Adhesives Production of metallic chlorides 🗯 Annerwes Coatings Corrosion inhibitors Cosmetics/personal care Crop protection chemicals Neutralizing agents Plastics Surfactants Natural gas treatment Batteries zation catalyst Paint Pickling in steel manufacture 🐗 Pharmacentical Rocket propellan Pharmaceuticals (imparts elasticity to gaments Plastics stabilizer Latex coogulating agent 👅 Plasticizers Rocket propellants Plastics Soft drink syrups Solvents Production of hydrochlorides Source: Charles River Associates Sanitation Suntan lotions

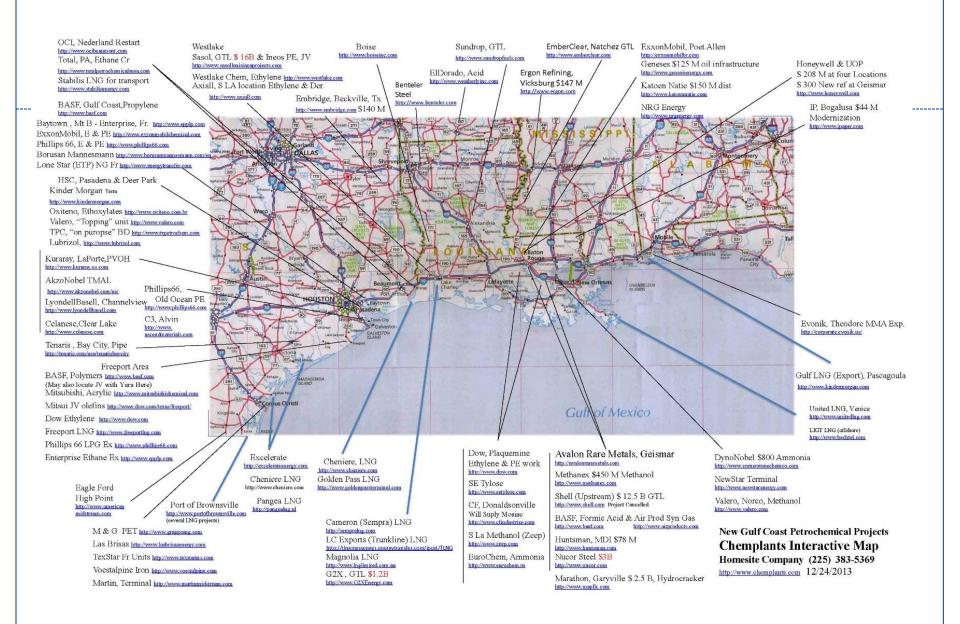
Caustic Soda Chemistry and End Product Uses

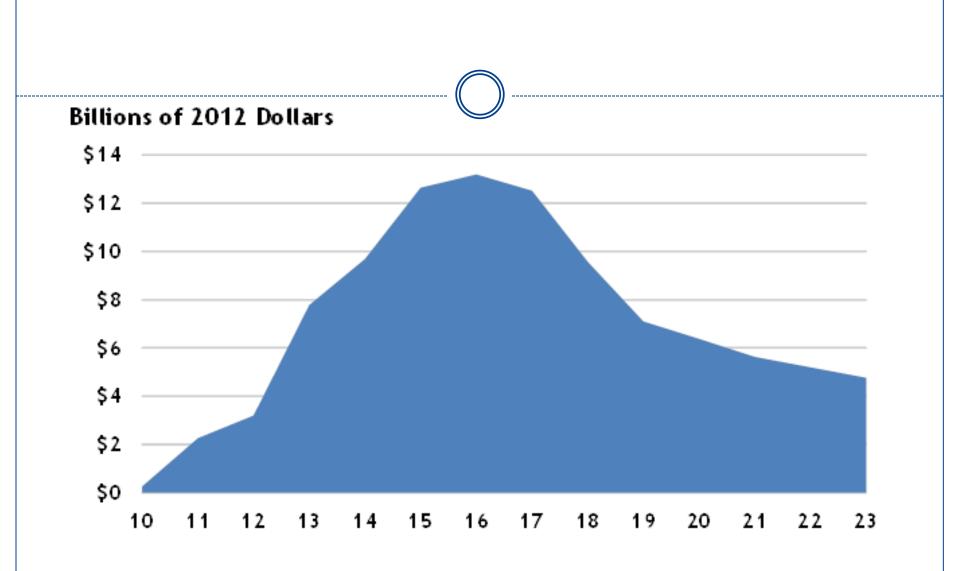












Eastern Gulf Coast

(Pensacola, FL to the Louisiana State Line) Mobile, AL Pascagoula, MS)

- **Ergon Refining** plans \$147 M expansion of Vicksburg Refinery by 2015 <u>http://www.ergon.com</u>
- **Air Bus, Mobile** (Assembly plant for Airplanes) gets order from Virgin American Airlines for 30 Planes <u>http://www.airbus.com</u>
- **Evonik**, Expanding MMA production in Alabama <u>http://corporate.evonik.us/</u>
- **Mississippi Gasification, Moss Point** (at former IP Mill) evaluating CokeTL or GTL project 8/1/2012 <u>http://www.leucadia.com</u>
- **ThyssenKrupp, Calvert, Alabama** facility for sale <u>http://www.thyssenkruppsteelusa.com</u>
- Southcross Energy Partners (AL,MS, & TX) plans IPO to expand Gas Plants <u>http://www.southcrossenergy.com</u>
- EmberClear, Natchez completed feasibility study on GTL project 2/21/2013 <u>http://www.emberclear.com/</u>
- **Gulf LNG, Pascagoula** applies for non FTA export proj (using 2 existing LNG tanks) 5/2013 <u>http://www.kindermorgan.com</u>

Lower Mississippi River -- St. Francisville to Mouth of the River

- Avalon Rare Metals plans \$300 M (now \$ 440 M) rare earths separation plant for Geismar 5/15/2013 http://avalonraremetals.com
- **Dyno Nobel** studying an \$ 800 M ammonia unit at Waggaman, LA 5/23/2012 & 4/17/2013 http://www.cornerstonechemco.com/
- **Shaw** completes sale of assets to Technip for \$290 Mil Closes on sale to CB& I 2/13/2013 <u>http://www.shawgrp.com</u>
- **SE Tylose** plans \$120 Mil plant for Hydroxyethyl Cellulose near Plaquemine 4/30/2012 <u>http://www.setylose.de/wEnglish/index.ph</u>
- **Ormet, Burnside** faces temporary shutdown. Cites power cost in reduction plant in Hannibal, Ohio. <u>http://www.ormet.com</u>
- **Port of GBR** has 405 Ac tract on Gulf Intracoastal Waterway for Future Growth almost ready<u>http://www.portgbr.com</u>
- **Methanex** OK's moving a 2nd Methanol unit from Chile.4/25/2013 \$500 M Kinder Morgan expands terminal, <u>http://www.methanex.com</u>
- ExxonMobil, Port Allen & Baton Rouge Chemicals, Planning \$215 M Synthetic Aviation Oil Project. <u>http://exxonmobilbr.com</u>
- BASF breaks ground on Formic Acid unit at Geismar 10/23/2012 http://www.basf.com
- **Nachurs Alpine Solutions** (at former Ciba-Geigy St. Gabriel site)Liquid Fertilizers plant. 11/6/2012 http://www.nachurs-alpine.com
- **Nucor** signs agreement with Encana to supply nat gas to its steel plant in St. James 11/6/2012 <u>http://www.nucor.com</u>

- **CF Industries, Donaldsonville** (& Iowa) plant \$3.88 Expansion. Engr. & Purch. By ThyssenKrupp Uhde. <u>http://www.cfindustries.com</u>
- Albemarle completes ex. of Baton Rouge Process Development Lab – 4,500 Sq Ft <u>http://www.albemarle.com</u>
- Air Products, Geismar expanding Syngas plant to supply CO to BASF's Formic Acid project. 11/15/2012 <u>http://www.airproducts.com</u>
- **Mosaic** announces \$700 Mil Ammonia project (with Technip) at it's St James Plant. 12/21/2012 <u>http://www.mosaic.com</u>
- Geneses Energy, Port Hudson plans \$125 M infrastructure project 20"PL for Crude to XOM 2/4/2013 <u>http://www.genesisenergy.com</u>
- **South La Methanol** (SLM), W side, below Sunshine Bridge, New JV \$1.3 B proj. 2/28/2013 <u>http://www.zeep.com</u>
- Katoen Natie, Baton Rouge plans \$ 150 Mil Plastics storage, Packaging & distribution facility 3/6/2013 http://www.katoennatie.com
- Huntsman (Rubicon), Geismar, announces \$ 78 Mil Expansion of MDI 50 KT/Yr 3/21/2013 <u>http://www.huntsman.com</u>
- **Crosstex Energy, Plaquemine** contracts with UOP for 100,000 B/D NGL fractionators 4/25/2013 <u>http://investor.crosstexenergylp.com</u>
- Wolverine Terminals, Paulina \$ 30 Mil Crude Oil Terminal. Receive by rail, ship by barge 5/15/2013

Lake Charles Region

(LA Statewide-Excludes Lower Miss River-Includes Bromine plants in Arkansas & Longview plants

- Project to relocate old **Gregg County Refinery**, Longview to New London in Rusk County (with development funds)
- **Linde** plans an Air Separation Unit for Southwest Arkansas <u>http://www.linde.com</u>
- **Shell, Louisiana** site very large GTL project <u>http://www.shell.us/</u>
- **El Dorado Chem, Arkansas** (LSB) \$120 Mil nitric acid unit & concentrator (by Weatherly) 12/4/2012 <u>http://www.weatherlyinc.com</u>
- **Cheniere Energy Cameron, LA** (Sabine Pass) LNG Export Project. Signs with Total. 12/17/2012 <u>http://www.cheniere.com</u>
- **Cameron LNG (Sempra) Hackberry LA** Working on Export Project 12/10/2012 Signs with 3 partners 5/17/2013 <u>http://sempralng.com</u>
- Leucadia, Lake Charles, Petroleum Coke Gas Plant. Methanol, Carbon Dioxide & Hydrogen <u>http://www.lakecharlescleanenergy.com</u>
- Georgia Gulf merger with PPG Commodities completed (GaGulf renamed Axiall) <u>http://www.axiall.com</u>
- **Sundrop Fuels, N of Alexandria,**plans construction on GTL plant. <u>http://www.sundropfuels.com</u>
- **Benteler Steel, At Port of Caddo-Bossier**, announces \$900 M Seamless Tube Mill 10/26/2012 <u>http://www.benteler.com</u>

- **Sasol, Westlake** go ahead with plans for GTL & ethylene proj \$ 16-21 B 12/3/2012 <u>http://www.sasollouisianaprojects.com</u>
- **Westlake Chemical** (previously announced) starting work on Ethylene expansion in Sulphur 1/10/2013 <u>http://www.westlake.com</u>
- **Drax Biomass** plans \$120 M Plant for Wood Pellets (Export to UK via Port GBR) 12/13/2012 <u>http://www.draxgroup.plc.uk/biomass</u>
- G2X Energy plans \$1.2 B GTL project at the Port of Lake Charles. 200 Acres 1/15/2013 <u>http://www.G2XEnergy.com</u>
- Magnolia LNG plans \$ 2.2 B export terminal at the Port of Lake Charles 1/18/2013 lease 3/6 <u>http://www.lnglimited.com.au</u>
- **BioNitrogen, Lettsworth, LA** Plans \$ 1.25 B Project to convert Ag waste to Fertilizers 3/1/2013 <u>http://www.bionitrogen.com</u>
- NRG, New Roads Reached agreement EPA & DOJ over emissions, natural Gas conversion. 3/6/2013 <u>http://www.nrgenergy.com</u>
- **Embridge, Beckville, TX**, plans \$ 140 Mil Gas Processing Plant 4/30/2013 <u>http://www.enbridge.com</u>
- **Boise Inc., Deridder**, LA \$111 Mil Paper Machinr Upgrade 5/2/2013 <u>http://www.boiseinc.com</u>
- **Port of W St Mary Parish**, Franklin working with Chinese on island Port. \$6 B Panama Canal. <u>http://www.portofwsm.com</u>

Golden Triangle Region (Beaumont, Port Arthur, & Orange)

- Motiva, Port Arthur, experiencing startup problems with new expansion (now largest U.S.)<u>http://www.portarthurrefinery.com</u>
- **ExxonMobil** supports \$10 B Golden Pass LNG Export Terminal Sign Framework Agreement 5/10/2013 <u>http://www.gpterminal.com</u>
- **OCI, Nederland** restarts idled Eastman ammonia & methanol plants 7/20/2012 <u>http://www.ocibeaumont.com</u>
- **Total, Port Arthur**, Looking at a new ethane cracker (tied to existing JV with BASF) 5/23/2013 <u>http://www.totalpetrochemicalsusa.com</u>

Houston Ship Channel Region

- **Kuraray, LaPorte** expanding PVOH unt 6/2012. Completion by late 2014 35 up to 47,000 mt/Yr <u>http://www.kuraray.us.com</u>
- **Plains Exploration of Houston** buys \$5.5 B in Offshore Assets from BP <u>http://www.pxp.com</u>
- **Wood Group** to build NRG's generating unit at WA. Parish plant SW of Houston <u>http://www.nrgenergy.com</u>
- AkzoNobel, LaPorte expanding TMAL & new unit to make TMG for LED business <u>http://www.akzonobel.com/us/</u>
- Lyondell Basell, Channelview, Ethane LaPorte, Ethylene by 2015 <u>http://www.lyondellbasell.com</u>
- **ExxonMobil, Baytown** Ethylene & PE. \$ multi B Ethane steam Cracker 3 6 2013 update <u>http://www.exxonmobilchemical.com</u>
- **Phillips 66 (ChevronPhillips), Baytown** -Ethane Cracker by 2017 Also PE & Hexene units <u>http://www.phillips66.com</u>
- **Celanese, Clear Lake** Methanol. \$ 800 Mil Jv with Mitsui 5/15/2013 will share output http://www.celanese.com
- Lubrizol, Deer Park, \$125 Mil CPVC expansion 10-4-2012 <u>http://www.lubrizol.com</u>
- **Rentech Nitrogen** completed acquisition of Agrifos, Pasadena, TX plant 11/2/2012 closing Colorado PDU. <u>http://www.rentechinc.com</u>

- **Targa** buys HSC property for \$ 25 Mil to expand exports of Propane & Butane 1/9/2013 <u>http://www.targaresources.com</u>
- **Kinder Morgan** \$ 170 Mil Expansion of terminal.1/15/2013, 5/13 2013 buys 20 Ac, plans \$ 106 Mil. <u>http://www.kindermorgan.com</u>
- Valero Refinery, HSC \$220-280 Mil "Topping" unit to remove light ends from Eagle Ford crude. 1/15/2013 <u>http://www.valero.com</u>
- **TPC, Houston**. Starting engr. on PIB expansion also "on purpose" BD 2/7 & 25/2013 <u>http://www.txpetrochem.com</u>
- Airgas building new Carbon Dioxide unit to replace Deer Park unit at Shell 2/13/2013 <u>http://www.airgas.com</u>
- **Oxiteno, Pasadena** (at Old World site) expanding ethoxylates production 2/2013 <u>http://www.oxiteno.com.br</u>
- **Oil Tanking** working on \$44 Mil expansion of export terminal (with Enterprise Products) 2/6/2013 <u>http://www.oiltankingpartners.com</u>
- Enterprise Prod, Mt Belvieu studying 270 mi ethane PL to supply Gulf Coast ethylene plants. 3/12/2013 <u>http://www.epplp.com</u>
- **Borusan Mannesmann, Baytown** building a \$ 148 Mil Steel Pipe Manufacturing Plant 4/2/2013 <u>http://www.borusanmannesmann.com</u>

Texas Gulf Coast Region

(Texas City along the Gulf Coast to just below Corpus Christi)

- Las Brisas Energy center project, Corpus Christi, gets TCEQ air permit 2011. <u>http://www.lasbrisasenergy.com</u>
- Cheniere LNG (export), N side of Corpus Christi Bay 2012 <u>http://www.cheniere.com</u>
- **M & G Group (Italy)** buys land at Corpus Christi Port to build PET, NRG looking at CoGen unit 3/28/2013. <u>http://www.gruppomg.com</u>
- **Fluor, Houston** got an EPC Management contract from Dow, Freeport for propylene unit. <u>http://www.dow.com</u>
- **BP Texas City Refinery** sold to Marathon for \$2.5 B. Closed 2013. http://www.marathonpetroleum.com
- **OxyChem Ingleside**, Looking at jv with Mexichem for PVC <u>http://www.oxychem.com</u>
- **Phillips66 (ChevronPhillips) Chem**, Old Ocean Fractionation Units <u>http://www.phillips66.com</u>
- **Ineos Olefins**, Choc Bayou Ethylene & Two PE Units <u>http://www.ineos-op.com</u>
- **Excelerate Energy** gets US approval to proceed with LNG Export Terminal 10/24/2012 <u>http://www.excelerateenergy.com</u>

- **BASF, Freeport** plans \$90 Million Emulsion Polymers Plant. 11/13/2012 <u>http://www.basf.com</u>
- Pangea LNG applies for Export License to Free Trade Nations from proposed Corpus Christi term. 11/29/2012 <u>http://pangealng.nl</u>
- **Mitsubushi** plans \$710 Mil Acrylics project at Freeport to use ethylene from Dow 12/22/2012 <u>http://www.mitsubishichemical.com</u>
- **Tenaris, Bay City** \$1.5 B Seamless Pipe Mill for Oil. 2/15/2013 Plus \$70mil for sucker rods <u>http://tenaris.com/USA/TenarisBayCity</u>
- **C3 Petrochemicals** plans propane dehydrogenation unit at Ascend property, Alvin, TX 2/22/2013 http://www.ascendmaterials.com
- **TexStar Midstream Services** plans fractionation units at Equistar, Corpus Christi 4/11/2013 <u>http://www.texstarms.com</u>
- **Voestalpine** plans \$700 Mil plant in Corpus Christi to make Hot Briquetted Iron 4/11/2013 <u>http://www.voestalpine.com</u>
- **Mitsui & Idemitsu Kosan, Freeport** plan jv to make alpha olefins from Dow ethylene. 5/21/2013 <u>http://www.dow.com</u>

Major Projects (Outside of the Gulf Coast, but involving Natural Gas)

- **CHS** looking at \$1.2B Ammonia Unit using Bakken Shale Gas. East of Jamestown, ND 9/2012 <u>http://chsinc.com</u>
- **Dominion Resources,** liquefaction Plant to export Marcellus LNG from Cove Point, MD \$3B 12/5/2012 <u>http://www.dom.com</u>
- Ohio Valley Resources (OVR) Spencer County Indiana, New \$ 1 B Nitrogen Fertilizer Plant 12/7/2012 <u>http://www.kbr.com</u>
- **M3Midstream, Kensington. Ohio.** \$ 1B jv nat gas plant with CHK & EV Energy. Complete 2013 <u>http://www.m3midstream.com</u>
- Shell looking at Ethane Cracker to make Ethylene & derivatives in Beaver County, PA 12/26/2012 http://www.shellchemicals.com
- **Bayer** looking into converting gas from Marcellus Shale at New Martinsville, PA into Benzene. 1/10/2013 <u>http://www.bayerus.com</u>
- **Spectra Energy (Houston)** contracts with Eastman to supply gas to Kingsport for two new projects 1/15/2013 <u>http://www.eastman.com</u>

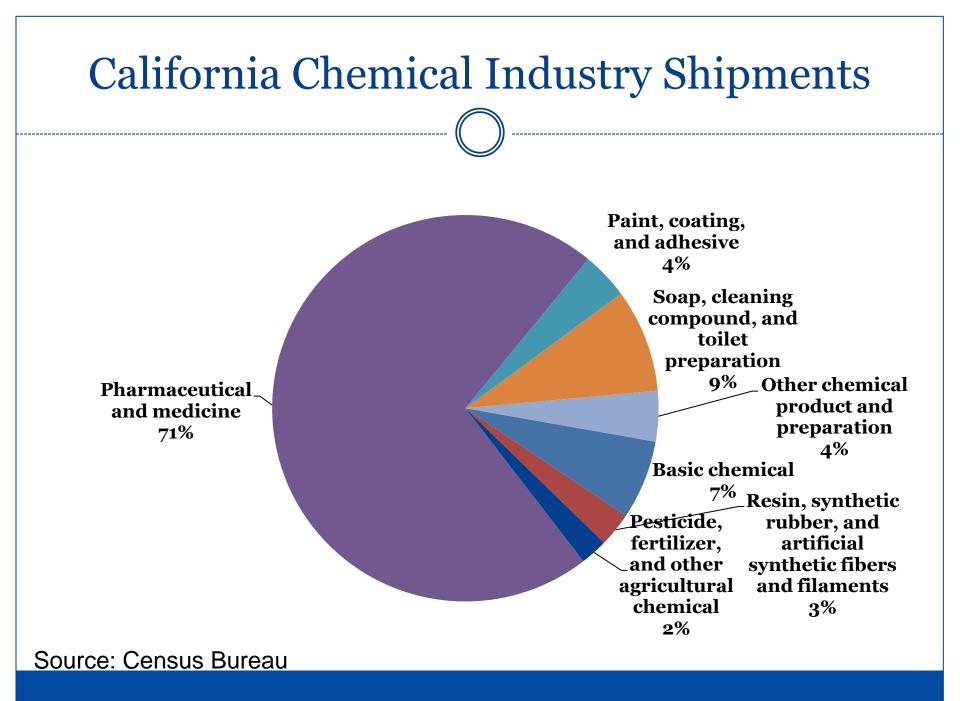
- Shell & Kinder Morgan looking to convert Elba Island LNG terminal (near Savannah) to export. 1/29/2013 <u>http://www.shellus.com</u>
- Williams & Boardwalk PL forming a jv to bring NGL from Marcellus & Utica Shales to Gulf Coast 3/6/2013 <u>http://www.bwpmlp.com</u>
- Shell & Williams jv Three Rivers Midstream plans \$ 150 Mil Fractionator for Marcellus 4/11/2013 http://www.williamslp.com
- Aither Chemicals, WV, looking at steam cracker proj with Bayer 6/21/2012 http://www.aitherchemicals.com
- Northern Plains Nitrogen, Grand Forks, ND plans \$ 1.5 Billion Ammonia Plant 5/13/2013 http://www.northernplainsnitrogen.com/
- Koch Nitrogen, Enid, OK \$ 1 billion Ammonia & Urea expansion 5/20/2013 http://www.kochfertilizer.com

www.chemplants.com Randy Peterson <u>hcosite@bellsouth.net</u> Homesite Company (225) 383-5369

 In 2010, the total value of chemical shipments from Louisiana firms totaled \$58.2 billion, ranking it #3 among the 50 states (though it is virtually tied with #2 California). Texas is #1.

Rank In Country

Region	Value of Shipments*	% of U.S. Total		
U.S.	\$889.8	100.0%		
Texas	157.1	17.7		
California	58.9	6.6		
Louisiana	58.2	6.5		
North Carolina	52.1	5.9		
Illinois	48.7	5.5		



• Basic or **"bulk" chemicals**----those in the first stage of the production process---dominate the state's chemical production.

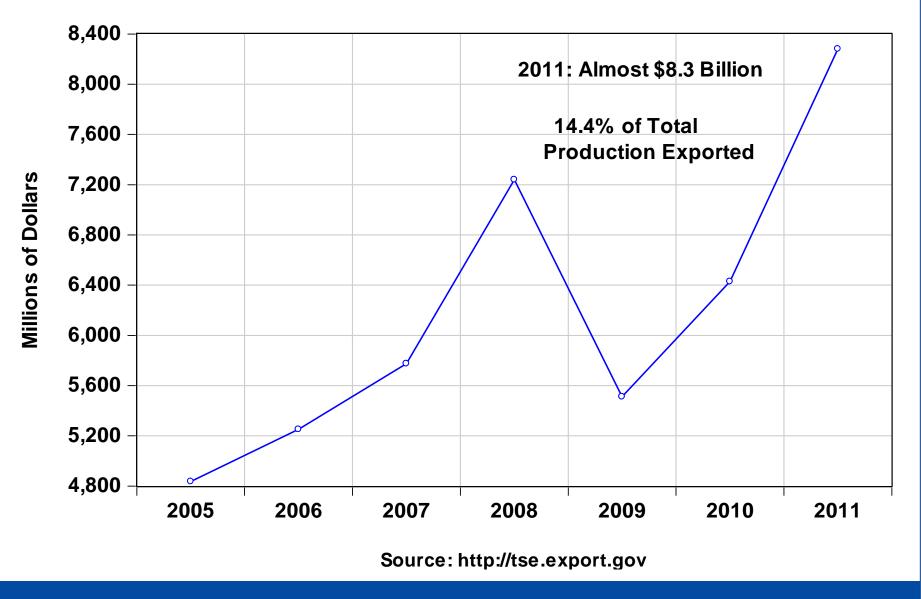
Makeup in Louisiana

Sector	Value of Shipments*		
Total	\$58.2 Billion		
Basic chemicals	\$37.4 Billion		
Resins, synthetic rubber, artificial synthetic fibers & filaments	\$7.4 Billion		
Pesticides, fertilizers & other agricultural chemicals	\$4.6 Billion		
Plastics products manufacturing	\$0.8 Billion		
Rubber products manufacturing	\$0.3 Billion		

• Chemicals are **Louisiana's third largest export** to the rest of the world, shipping \$8.3 billion (14.4% of total production in the state) in chemical products to other parts of the world in 2011.

• Petroleum and agricultural products are #1 and #2.

Fig. 1: Chemical Exports From Louisiana



 Chemicals are the #1 producer of direct jobs in Louisiana's manufacturing sector, employing 26,944 people in 2011.

• The industry is fairly concentrated in Lake Charles and from Baton Rouge along the Mississippi River to New Orleans.

• However, **53 of the state's 64 parishes have at least some employment in the industry**.

2012 Distribution of Employment

• Six parishes with 1,500+

- 1. Calcasieu 3,962
- 2. Iberville 3,287
- 3. EBR 3,192
- 4. Ascension 3,061
- 5. St. Charles 2,236
- 6. Jefferson 1,809 (St. James 634 1,134)

 53 of 64 parishes record at least some employment in the industry

• The chemical industry pays the **second highest weekly wage (\$1,761) in Louisiana's manufacturing sector**---only \$210 behind #1 petroleum refining.

- The weekly wage in chemicals is
 - 1) 47% higher than the average weekly wage in manufacturing,
 - 2) is only exceeded in only two other sectors in the entire economy (#1 oil and gas extraction and #2 securities, commodity contracts and investments), and
 - 3) is 116% higher than the average weekly wage of all workers in the state.

Average Weekly Wage in Manufacturing

- Chemicals Manufacturing*
- Petroleum Manufacturing
- Plastics/Rubber
- Average Manufacturing
- Average Louisiana

\$1,761 \$1,971 \$970 \$1,201 \$816

47% higher than manufacturing average
116% above average wage of ALL workers in Louisiana

- Total earnings in the industry---wages, rents, interest, and profits---as measured by **value added were \$22 billion in 2010**, which was
 - 1) over one-third of the value added in Louisiana's manufacturing sector and
 - the highest of any manufacturing sector in the state. Petroleum and coal products manufacturing is #2 at \$18.9 billion.

- Using an input-output table we were able to estimate the total impact (including the multiplier effect) of this industry on the state in 2010. According to the I/O table the chemical industry in 2010 created:
- Almost **\$52.6 billion in sales** at firms located in the state.

This is a Chemical Plant





• Over **\$8.9 billion in household earnings** for state citizens, which was approximately **7.3% of all earnings in the state** that year.

Distribution of Earnings: 2012

Top 4
EBR - \$470.2 mm
Ascension - \$378.8 mm
Calcasieu - \$364.9 mm
Iberville - \$361.1 mm

oSt. James- \$ 70.6 mm

• Supported **167,843 jobs** in Louisiana. The job multiplier for this industry is **6.2**, meaning for every job created in the chemical industry, 5.2 jobs are created elsewhere in the state.

- We estimate that in 2010 the presence of the chemical industry generated nearly **\$641.3 million in taxes and fees for the state treasury**,
 - an amount comparable to the \$612 million the state collects from all its gasoline taxes and special fuels taxes.

• We conservatively estimate that in 2010 the presence of the chemical industry generated at least \$533.7 million---over one half billion dollars---in taxes and fees for local governments.

• We found that of those eight parishes with the highest concentration of chemical earnings:

all ranked in the **top half of parishes in terms of property tax collections per capita**

• We found that of those eight parishes with the highest concentration of chemical earnings:

with the exception of one parish (East Baton Rouge with its diverse economy that has three major higher educational institutions and the state capital), all were parishes **where businesses paid over 80% of property taxes** in the parish, and

Do Dominant TYITE Parishes Suffer?								
			PROPERTY TAXES					
	VALUE OF		PER		% PAID			
	EXEMPTIONS		PERSON		BY			
PARISH	2011 AMOUNT	RANK	AMOUNT	RANK	BUSINESS			
Ascension	\$3,027,125,150	3rd	\$ 871	21st	80.8			
Calcasieu	2,441,121,103	4th	874	20th	89.0			
E. Baton Rouge	2,260,329,126	7th	848	23rd	56.0			
Iberville	5,298,183,086	2nd	1,273	12th	92.6			
Jefferson	255,301,403	12th	743	28th	87.9			
St. Charles	1,916,133,824	8th	2,298	4th	88.5			
St. James	2,298,473,375	6th	2,026	6th	80.7			
St. John the Baptist	279,307,458	11th	948	17th	91.3			

• We found that of those eight parishes with the highest concentration of chemical earnings:

with one exception (Calcasieu Parish) these parishes are in the **top 17 among the 64 parishes in teacher pay**.

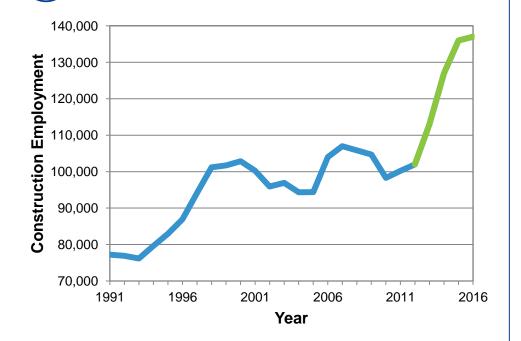
Do Dominant TYITE Parishes Suffer?			
Parish	Average Teacher Salary*	Rank Among 64 Parishes	
Ascension	\$50,617	15th	
Calcasieu	45,920	40th	
E. Baton Rouge	52,948	8th	
Iberville	60,093	4th	
Jefferson	51,187	12th	
St. Charles	50,545	17th	
St. James	52,446	9th	
St. John the Baptist	51,324	11th	
State Average	\$49,246	NA	

Growth = Challenges

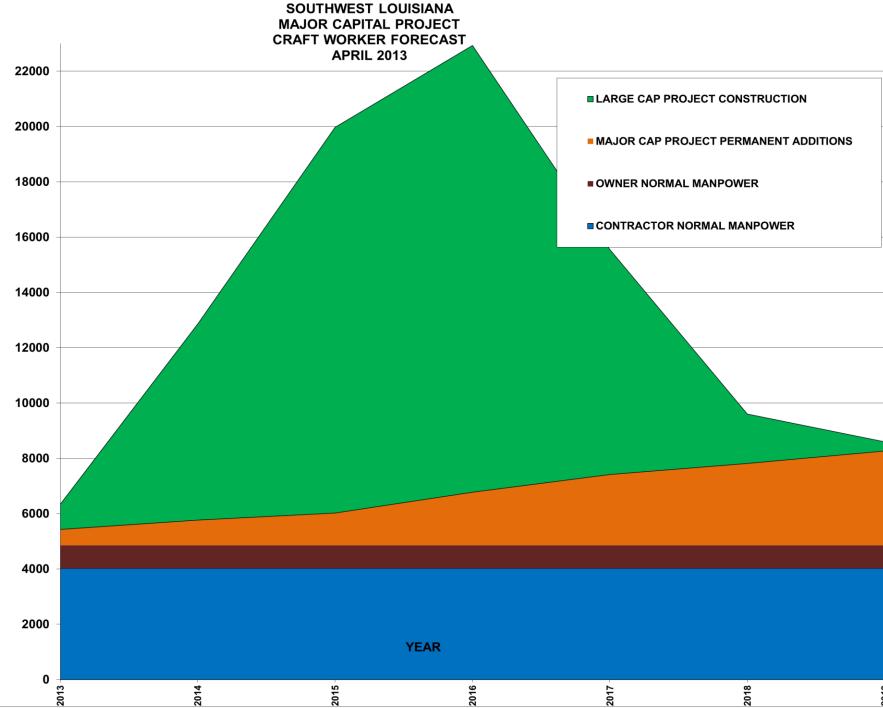


Historic demand for industrial craft workers

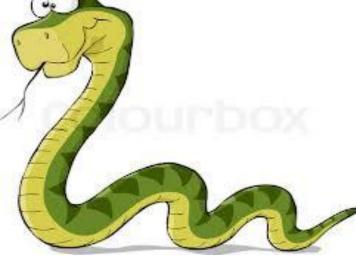
- **\$60 billion** of announced plant expansions and new plants
 - Driven by low price of natural gas and greatly improved business climate
- **86,300** new crafts workers needed through 2016
 - 35,000 new jobs
 - 51,300 jobs available because of attrition



Source:LSU Division of Economic Development, Louisiana Workforce Commission and Louisiana Economic Development



Like a Bowling Ball Moving Through a Python



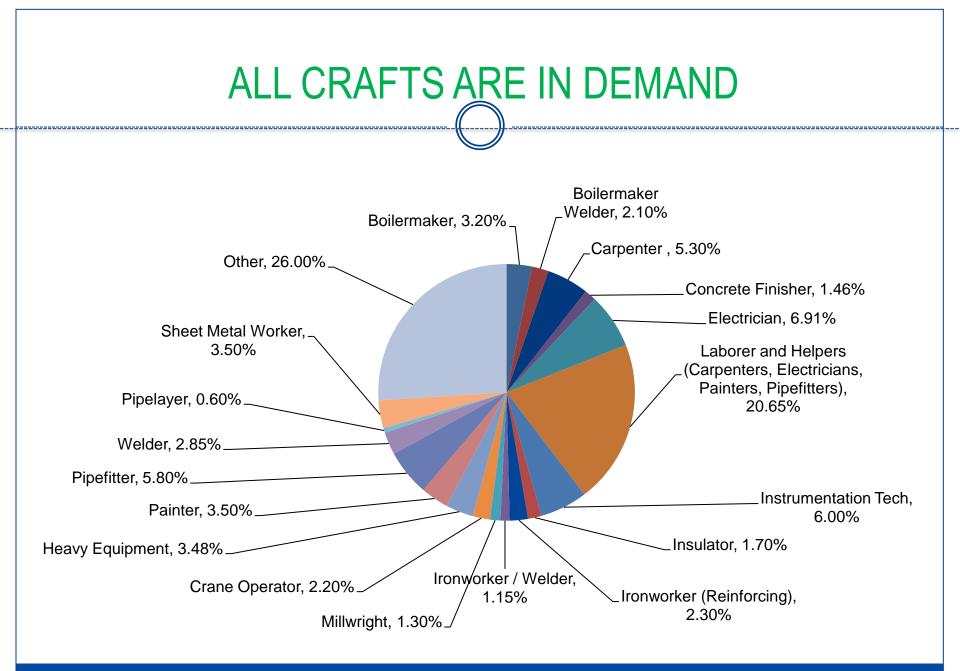


Top Crafts Needed Per Industry Surveys

- Process Technicians/Operators
- Pipefitters
- Welders
- Mechanics/ Millwrights
- Electrical Techs
- Instrument Techs
- Scaffold builders
- Laborers

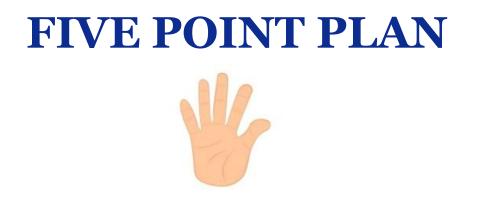






Growth = Challenges

Bhopal on the Bayou? Cancer Alley? Health Effects: St. Gabriel Miscarriages? **TRI Emissions? Environmental (In)Justice? Rainbow Warrior**? **Tulane Environmental Law Clinic?** LEAN, CLEAN and MEAN? Louisiana Bucket Brigade? Salt Dome Storage = The Sink Hole? **Attacks on Products?** Permit Challenges and Local Ordinances– Killed by friendly fire?



Advocacy and Communication Energy Government Health, Safety, Security and Environment Workforce Development

Questions and Contact Information

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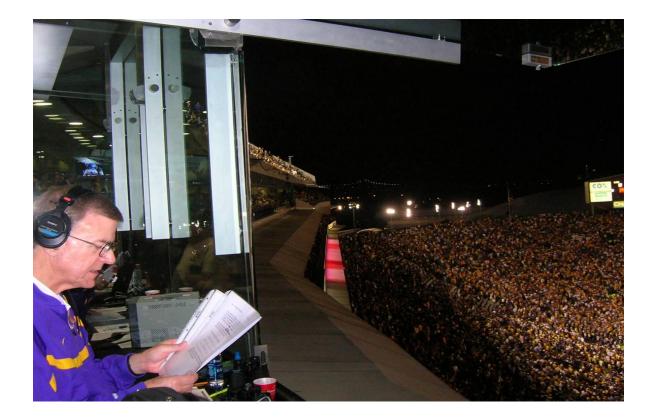
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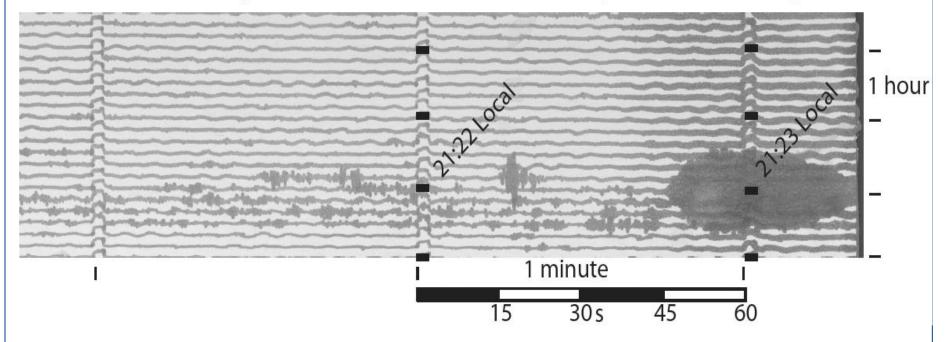


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